## Ahoy!

The regulatory bundle application below is required for any Japanese Corporation seeking to obtain a National or Toll-Free Japanese Phone Number or to keep your Japanese regulatory bundle current which is assigned to a Japanese Phone Number(s) you already have in use.

The application below must be completed and signed by the authorized representative of the End User that will use the Phone Number for their *direct* business purposes.

When you have completed the application and collected the required documentation, please go to Console>Phone Numbers>Regulatory Compliance to Create a Regulatory Bundle. See <a href="https://www.twilio.com/docs/phone-numbers/regulatory/getting-started/console-create-new-bundle">https://www.twilio.com/docs/phone-numbers/regulatory/getting-started/console-create-new-bundle</a>

One final note. The application below is for businesses able to submit a corporate registration document (see <a href="https://www.twilio.com/guidelines/jp/regulatory">https://www.twilio.com/guidelines/jp/regulatory</a>). For any other business or organization without a corporate registration, or if you have any general questions, please open a Support Ticket at support.twilio.com.

Thank you!

Twilio Japan

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### Part 1: End-User Information

Please enter the name of the End User (a Japanese Corporation) applying for a regulatory bundle for National and Toll-Free Japanese Phone Number(s). The End User is the business that will use the Phone Number for their direct business purposes.

End User Name ("Applicant")	< the company name appearing on the Corporate Registration document>	
Your name ("I", "my")	< the authorized representative certifying and signing this application below>	
Is the Applicant a Publicly Traded Company?	☐ YES, the Applicant is a Publicly Traded Company. Please provide the following:	
Company:	Stock Ticker:	Stock Exchange:
	□ NO, the Applicant is not a Publicly Traded Company	

## Part 2. Declaration of Intended Use

Please complete only one of the following sections to describe the intended use of the Japanese Phone Number by the Applicant.

□ Applicant will use the service itself □ Business Line (used as a switchboard number for a business or a departmen □ Business Line (used as an individual number for an employee, etc.) □ Used in a call center or mechanical call recipient/transmission	nt)
□ Other:	
<ul> <li>□ Applicant will use the service as part of its own telecommunications operations</li> <li>□ Resale to customer (cases where the end user is your own customer)</li> <li>□ Wholesale to other telecommunications operators (your customer will use the service in their own telecommunications operations</li> </ul>	Э
☐ Other:	

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### Part 3. Declaration of Beneficial Ownership

If the Applicant is publicly traded in the market of the countries approved by the regulator<sup>1</sup> (the "**Publicly Traded Company**"), please SKIP this Part 3 and proceed to Part 4.

If the Applicant is not a Publicly Traded Company, please provide the information of each of the Applicant's **Beneficial Owner(s)** in the section below. "Beneficial Owner" means any natural person who substantially controls the Applicant's business. Please see Annex 1 for further explanation and examples.

#### Please note:

- If the Applicant does NOT have a Beneficial Owner, then the individual that is listed as the
  Executive Manager (*Daihyo-torishimariyaku*) of the Applicant in its Corporate Registration
  Document is considered the Beneficial Owner. In this case, please provide the information
  of the Executive Manager in Beneficial Owner A and check "Applicant's Executive
  Manager".
- If the Applicant is majority controlled (directly and/or indirectly) by any Beneficial Owner with more than 50% voting/dividend rights in the Applicant, then only this Beneficial Owner needs to be declared below. Additional conditions apply to be deemed a Beneficial Owner. Please see Annex 1: Flowchart to Identify Beneficial Owner(s)
- If any of the Applicant's Beneficial Owners is a Publicly Traded Company or its subsidiary,
  please enter the legal name and registered address of the Publicly Traded Company or its
  subsidiary that *directly* owns the Applicant and leave the Date of Birth blank. (See
  examples below 1 & 2, in Annex 1)

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<sup>&</sup>lt;sup>1</sup> As of August 2021, the approved countries are: Japan; Iceland; Ireland; the United States of America; Argentina; Italy; India; the United Kingdom; Australia; Austria; Netherlands; Canada; Greece; Singapore; Switzerland; Sweden; Spain; Thailand; Republic of Korea; Chinese Taipei; China; Denmark; Germany; Turkey; New Zealand; Norway; Finland; Brazil; France; Belgium; Portugal; Hong Kong; Macau; Malaysia; South Africa; Mexico; Luxembourg; and Russia.

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The Applicant's Beneficial Owner(s) is as follows:

Beneficial	Name	
Owner A	Ivaille	
	Date of Birth	
	Address	
	Grounds for the Beneficial	□ over 50% voting/dividend rights; proceed to Step 4.
	Owner	□ over 25% voting/dividend rights
		<ul> <li>Any other controlling power through investment, financing, transaction or other relationships.</li> </ul>
		☐ Applicant's Executive Manager; proceed to Step 4
Beneficial Owner B	Name	
	Date of Birth	
	Address	
	Grounds for the Beneficial Owner	□ over 25% voting/dividend rights
		☐ Any other controlling power through investment, financing, transaction or other relationships
Beneficial Owner C	Name	
	Date of Birth	
	Address	
	Grounds for the Beneficial Owner	□ over 25% voting/dividend rights
		☐ Any other controlling power through investment, financing, transaction or other relationships

If there are more than three Beneficial Owners, please add additional sections to the table above, or provide an annex.

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## Part 4. Identification of High-Risk Transactions

Please check all that apply:
☐ My identity and the Applicant's identity are all accurate and correct, and the Applicant and I never impersonate or have impersonated any third parties.
☐ Neither I nor the Applicant resides in Iran or North Korea.
□ Neither I nor the Applicant nor the Beneficial Owners of the Applicant are a Politically Exposed Persons (e.g., the sovereign; the prime minister; the chairman of the congress; the chief justice of the supreme court; a family member of the foregoing).
If you did not check all 3 boxes above, the Applicant's bundle application may be rejected or may require additional review and documentation.
Part 5. Certification
I have carefully read and understood this document, and hereby represent and warrant that any and all information I provided in this document including, without limitation, the Beneficial Ownership as defined in the Annex 1 is accurate and correct.
Applicant (End User Name):
Name of Authorized Representative:
Title:
Date:
Cierratura
Signature:

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#### Annex 1:

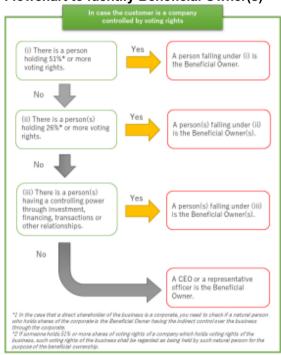
### Instructions to complete Part 3: Declaration of Beneficial Ownership

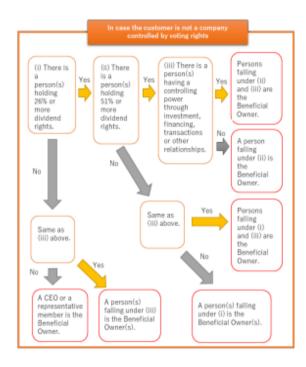
The Beneficial Owner means any natural person\* who substantially controls the Applicant's business. Follow the flowchart below to determine who is/are the Applicant's Beneficial Owner(s) to complete Part 3 of the Application.

\* If any of the Applicant's Beneficial Owners is a Publicly Traded Company or a subsidiary of a Publicly Traded Company, then the Applicant may substitute the information of the natural person with the legal name and registered address of the Publicly Traded Company or its subsidiary that **directly** owns the Applicant. The Date of Birth field may be left blank. See the examples below.

Contact your account representative or Twilio Support for further assistance.

## Flowchart to identify Beneficial Owner(s)





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#### Examples:

Please review the following ownership scenarios to see the information required to complete Part 3 of the Application.

- Example 1. Applicant is a direct subsidiary of a Publicly Traded Company:
  - A Publicly Traded Company.
    - Applicant is over a 50% subsidiary of the Publicly Traded Company

The Publicly Traded Company is the deemed Beneficial Owner

Deemed Beneficial Owner	% voting/dividend rights held directly in the Applicant	Information required to complete Part 3 of the Application
Publicly Traded Company	over 50%	<ul> <li>Legal name of the Publicly Traded Company</li> <li>Registered address of the Publicly Traded Company</li> <li>Date of Birth (not required)</li> <li>Grounds for Beneficial Ownership</li> </ul>

- Example 2. Applicant is an indirect subsidiary of a Publicly Traded Company:
  - A Publicly Traded Company directly holds over 50% of the voting rights or dividend rights of Holding Company B, Holding Company B holds over 50% of the voting rights or dividend rights of Holding Company C, Holding Company C holds over 50% of the voting rights or dividend rights of the Applicant

Holding Company C is the deemed Beneficial Owner

Deemed	% voting/dividend	Information required to complete
Beneficial	rights in Applicant's	Part 3 of the Application
Owner	company	
Holding Company C	Over 50%	Legal name of Holding Company C
		Registered address of Holding Company C
		Date of Birth (not required)
		Grounds for Beneficial Ownership

- Example 3. Applicant is held as follows:
  - A Publicly Traded Company directly holds over 50% of the voting rights or dividend rights of Holding Company B, Holding Company B holds over 50% of the voting rights or dividend rights of Holding Company C, Holding Company C holds over 25% of the voting rights or dividend rights of the Applicant
    - A deemed Beneficial Owner is Holding Company C
  - A Private Company holds over 25% of voting rights or dividend rights of the Applicant directly. Over 50% of the voting rights or dividend rights of the Private Company are held by John Doe.
    - A deemed Beneficial Owner is John Doe.
  - An individual, Jane Doe holds over 25% of the voting rights or dividend rights of the Applicant directly.
    - A deemed Beneficial Owner is Jane Doe.
  - $\circ$  An individual, John Roe holds the remaining shares in the Applicant directly.
    - John Roe is **not** deemed to be a Beneficial Owner as he holds 25% or less of the voting or dividend rights of the Applicant and as such no information on John Roe needs to be provided.

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The following are the deemed Beneficial Owners of the Applicant

Deemed Beneficial Owner	% voting /dividend rights in Applicant's company	Information required to complete Part 3 of the Application
Holding Company C	Over 25% share	Legal name of Holding Company C     Registered address of Holding Company C     Date of Birth (not required)     Grounds for Beneficial Ownership
John Doe	Over 25% share	<ul> <li>Legal Name of John Doe</li> <li>John Doe's Address</li> <li>John Doe's Date of Birth</li> <li>Grounds for Beneficial Ownership</li> </ul>
Jane Doe	Over 25% share	<ul> <li>Legal Name of Jane Doe</li> <li>Jane Doe Address</li> <li>Jane Doe's Date of Birth</li> <li>Grounds for Beneficial Ownership</li> </ul>